



CAPABILITY STATEMENT

Revenue Growth + Procurement Performance

Government sales, quote coordination, sourcing and market development - built to move opportunities into action.

PMG turns fragmented opportunities, supplier searches and quote activity into a managed path from first signal through decision and award.

One accountable, founder-led partner. Defined scope. Clear next actions. No added headcount.

REVENUE INFRASTRUCTURE

Government Sales + Quote Desk

- Find and qualify public-sector projects and demand signals.
- Map agencies, primes, engineers, contractors and decision-makers.
- Coordinate RFQs, pricing inputs, quote packages and follow-up.
- Develop Southeast channel and specification relationships.
- Track pursuits through award, next action and handoff.

PROCUREMENT PERFORMANCE

Supply Savings + Sourcing Desk

- Review priority spend, suppliers, freight, lead times and gaps.
- Source qualified suppliers and practical product alternatives.
- Compare landed cost, availability, MOQ, warranty and terms.
- Resolve hard-to-source and project-specific material needs.
- Document options; the client retains technical and buying approval.

WHERE PMG FITS

A flexible operating layer for three buyer groups

MANUFACTURERS Extend an internal sales or quote team into government and Southeast markets while preserving control of products, pricing, channels and customer relationships.

PRIMES & CONTRACTORS Add a defined sourcing, supplier-outreach, RFQ and quote-coordination scope for facility and infrastructure pursuits.

AGENCIES & FACILITIES Gain responsive supplier options, comparison support and sourcing follow-through for approved requirements.

FOCUSED SOLUTION AREAS

Water & wastewater | HVAC & mechanical | Electrical & power | Physical security | Building envelope | Life safety | MRO, safety & facility supplies

WHY PMG

- SBA-Certified SDVOSB
- SAM.gov registered
- Marine Corps veteran-led
- Founder-direct accountability
- Works with existing reps and distributors
- Southeast focus; national sourcing reach

COMPANY DATA

Legal name: Patriot Materials Group LLC

Location: Hickory, North Carolina

UEI: YY18SY3C8DE5

CAGE: 1ZM53

Primary NAICS: 541611

Additional: 541614 | 561110

SOUTHEAST COVERAGE

NC | SC | VA | GA | TN | FL

FOUNDER EXPERIENCE

10+ years in building-material distribution, contractor sales, product management, quoting, supplier development and regional leadership, including Weyerhaeuser Distribution and BlueLinX Corporation.

THREE LOW-RISK WAYS TO START

Start small. Prove fit. Expand with evidence.

01 MARKET EXPANSION SPRINT

One product line and region; qualified opportunities, named accounts and a clear action plan.

02 OUTSOURCED REVENUE DESK

Ongoing project qualification, RFQ and quote coordination, follow-up and channel development.

03 25-ITEM SAVINGS REVIEW

One defined category; baseline spend, qualified options and a documented landed-cost comparison.

THE PMG OPERATING STANDARD

Roles and compensation are defined before work begins. Independent savings reviews exclude represented lines unless disclosed. Clients retain product, pricing, technical and purchasing approval.

START WITH ONE LIVE OPPORTUNITY

One product line. One pursuit. One sourcing package. PMG defines the work and drives the next actions.

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